



Integrating innovation
for sustainable growth.



FROM THE MD'S DESK



AVG Logistics Limited began its journey in 2010 with a simple and powerful vision—to transform the logistics landscape by putting people, safety, and innovation at the heart of everything we do. What started as a modest venture has grown into a trusted name known for delivering tailor-made logistics solutions with precision, reliability, and care.

With over 35 years of experience guiding the company, I've always believed that logistics is more than moving goods—it's about building lasting partnerships and creating value for every stakeholder. Our focus on multi-modal transport, compliance, and customer-centric strategies has driven AVG's rapid growth and positioned us as a leader in the industry.

At AVG, our true strength lies in our people—the drivers, the "jockeys" who navigate every mile with skill and dedication, and the entire team that supports them. We invest heavily in road safety and continuous training because we know that every journey is about protecting lives and the precious cargo entrusted to us.

In 2018, becoming a Public Company was a landmark achievement, a milestone made possible by the passion and commitment of everyone at AVG and the trust of our customers and investors. Our vision remains clear—to expand our reach, deliver cost-effective solutions, and keep raising the bar for service excellence across India.

SANJAY GUPTA

Managing Director
AVG Logistics Limited

ABOUT AVG LOGISTICS

AVG Logistics Limited is a leading ISO 9001:2015 certified logistics company in India, delivering end-to-end supply chain solutions across transportation, warehousing, and value-added services. Founded in 2010 by Mr. Sanjay Gupta, a logistics veteran with over 30 years of experience, the company is known for its customer-centric approach and technology-driven operations. Always **a step ahead**, AVG leverages innovation to provide multimodal transport, cold chain logistics, and integrated warehousing solutions across India. Its tailored services meet the dynamic needs of industries such as FMCG, pharma, telecom, and more, earning AVG a reputation as a reliable and forward-thinking logistics partner.



VISION

Our vision is to be a key part of India's success by becoming the most reliable and sustainable logistics partner for the nation's leading businesses. Driven by innovation, integrity, and operational excellence, we strive to strengthen supply chains and fuel economic growth. Through our commitment, we aim to support India's journey toward becoming a resilient and thriving global economic powerhouse



MISSION

Our mission is to provide reliable, efficient, and technology-driven logistics solutions that consistently exceed customer expectations. We are dedicated to operational excellence and sustainable practices while fostering long-term partnerships. By ensuring the timely, secure, and cost-effective movement of goods across every touchpoint in the supply chain, we aim to create value for our clients and contribute to a seamless, responsible, and future-ready logistics ecosystem.



OUR MILESTONES



2010

- Incorporated by Mr. Sanjay Gupta.
- Secured 'Nestlé' as its first client.
- Warehouse spanning over 25,000 sq. ft.



2012

Launch of Cold Chain services



2015

- Started LTL transportation
- Launched cargo express train



2016

- Operations expanded by 20+ branches
- Best Logistics Company Award by ASSOCHAM



2018

- Transportation to Bangladesh and Nepal commenced
- Listed on the NSE Emerge platform
- Entered into secondary transportation
- New hires and company's growth strengthened parcel division.



2019

- Tripled turnover to ₹ 3 bn. ~382,000+ sq. ft. of



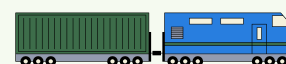
2020

- Received the Road Safety Award at the Global Safety Summit
- Minister of Railways tweeted about AVG Logistics' 'First Direct VPU



2021

- Launch of Rail division
- Renewed focus of Reefer
- 5,00,000+ sq. ft. of warehousing area



2022

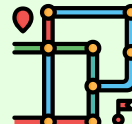
- Signed 6 tenders worth ₹5,100 Mn with Indian Railways for 6 leased parcel trains
- Started servicing QSR clients
- Over 14 lac tones handled annually in March 2022.
- Handled 1.75 lac monthly shipments in Oct 2021.
- Used an automobile rake for the 1st time
- in railway history to transport Tyres

OUR MILESTONES



2023

- Migrated to Mainboard of NSE and BSE
- Expanding the cold chain and parcel division
- Incorporated a Wholly owned subsidiary named 'Galaxy Packers and Movers'
- Awarded Best Innovator of the year by Apollo Tyres
- Entered into Courier Business in partnership with India Post Office



2024

- Divestment of 69% of NDRAVG Investment
- Signed contract with Indian railways 105 Cr, Chennai-Guwahati Route for 6Yrs
- Launch of First LNG Fleet in Apr'2024
- "Committed to Safety & Resilience Award" from Nestle India
- Allotment of 4 Acre Land Parcel in Khurdha District of Orissa
- Secured UPSRTC Tender as Authorized Agent for Parcel Services



2025

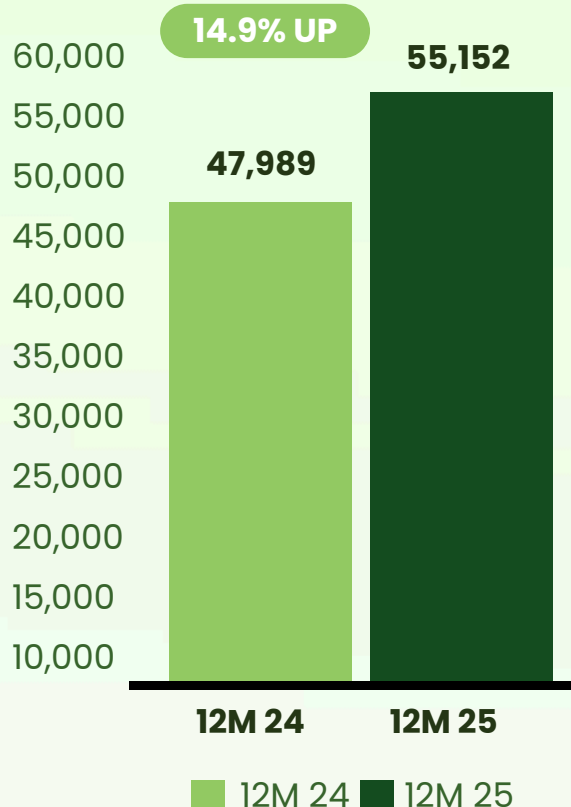
- Signed contract with Indian railways 195 Cr, Ludhiana to Agartala Route
- Successfully completed the acquisition of a 99% stake in M/s. Kaizen Logistics
- Launched India's first 55-ton EV trucks, powering Tata Steel's green logistics journey.



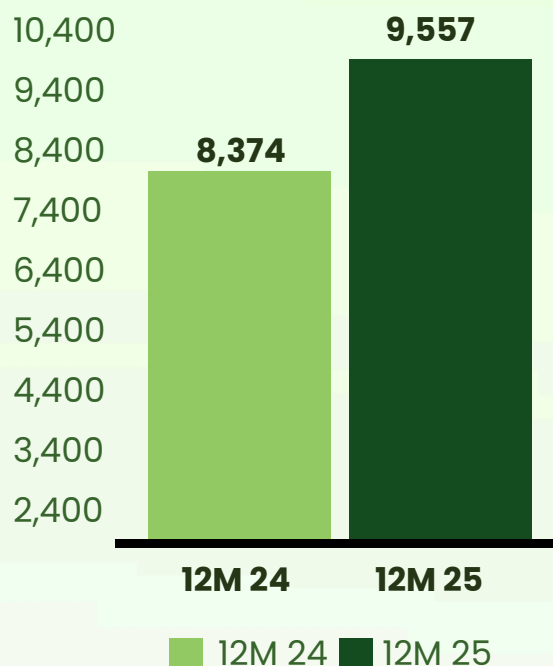
REVENUE GROWTH

Full Year Financial Performance FY25 vs FY24

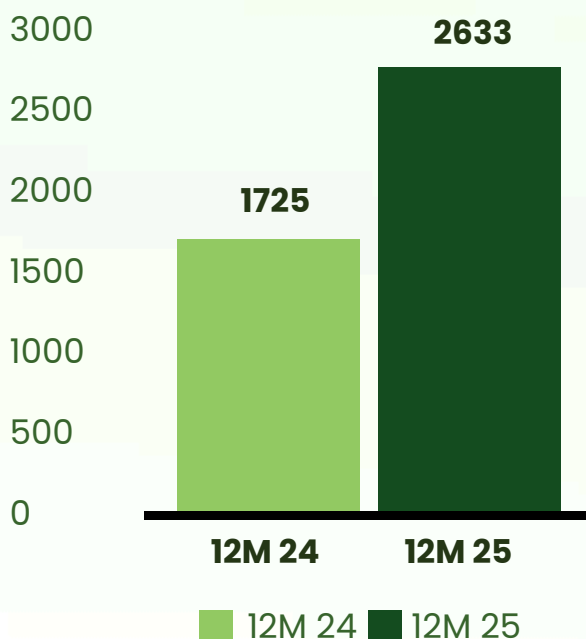
Revenue



EBITDA



PBT



Notes

- > The reported numbers above are excluding one time income from sale of investment reported in Q4 FY24 of Rs. 21.25 Crore at PBT Level & 18.82 Crore at PAT Level
- > The above numbers are further excluding of other incomes reported on the face of statement of P&L to represent the actual business performance

14.9%
Revenue
UP FY 25 Vs
FY 24

14.1%
EBITDA Up
FY 25 Vs FY
24

52.7% PBT
UP FY 25 Vs
FY24

REACH & CAPABILITIES

By expanding our reach and capabilities, we've driven sustainable revenue growth. This approach has allowed us to scale effectively while maintaining long-term success.

REACH



CAPABILITIES



OUR INFRASTRUCTURE

Our expansive pan-India infrastructure guarantees seamless connectivity, optimized operations, and on-time delivery, catering to metros, tier-2 cities, and remote regions.



AVG GREENS

Your Partner in Sustainable Growth

At AVG Greens, we are committed to shaping a greener, more sustainable future. With a focus on eco-friendly solutions, we offer innovative solutions and services designed to enhance the environment while meeting your needs.

Why Choose **AVG Greens**?



Eco-Friendly Approach

Every solution we provide is designed with sustainability at its core.



Innovative Solutions

We leverage the latest technologies and techniques to ensure your green space or project thrives.



PAN India Reach

Our solutions are available across the country, ensuring that every community can benefit from sustainable practices.



Expert Team

Our team of professionals is dedicated to delivering top-tier, eco-conscious services with unmatched expertise



GREEN TRUCKS & E-MOBILITY

We are leading the way toward a cleaner future by integrating green trucks and e-mobility solutions into our fleet. Our commitment to sustainability is reflected in our adoption of LNG-powered trucks and electric vehicles (EVs), significantly reducing carbon emissions and fuel consumption.

Eco-Friendly Fleet

Lower carbon footprint with LNG and electric vehicles.



Fuel Efficiency

Optimized fuel use for a cost-effective, sustainable operation.

Greener Logistics

Building a sustainable supply chain with eco-friendly transport solutions



TRANSPORTATION SERVICES



FTL and LTL Both Primary & secondary Transportation

End-to-end FTL and LTL solutions for both primary and secondary transportation needs.



Dedicated/ Secondary Solution

Dedicated truck deployment for consistent & high-frequency distribution from warehouses to retail or regional hubs.



Express Delivery

Fast-track logistics for urgent, time-sensitive shipments.



Last Mile Logistics/ Door-to-Door Services

Reliable doorstep delivery across urban and rural areas.



Export to Nepal and Bangladesh

Cross-border logistics with full compliance and clearance support.



Packers & Movers

Secure relocation services for homes, offices, and industrial units.



Cold Chain / Refrigerated Transportation

Temperature-controlled transport for perishable and pharma goods.



Rail Service

Cost-effective long-haul cargo movement via Indian Railways.



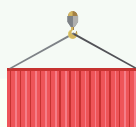
Air Service

Priority air freight for high-value or time-critical shipments.



Freight Forwarding

Global logistics solutions with integrated customs and transport handling.



CONCOR Container Service

Containerized rail movement through CONCOR's national network.



Parcel Van Train Service

Scheduled train service for parcel-sized cargo across India.



WAREHOUSING SERVICES



Storage Space

Secure, scalable storage for short- and long-term needs.



Manpower Handling

Skilled workforce for inventory and cargo movement.



Packaging

Professional packing solutions for safe, transit-ready goods.



Multiuser Warehouse Facility

Shared warehousing for flexible, cost-efficient storage.



Bonded Warehouse

Duty-deferred storage for import/export cargo under customs



VALUE ADDED SERVICES

E2E Solutions: Complete logistics coverage from pickup to delivery.

Multimodal Transportation: Integrated transport across road, rail, air, and sea.

Reverse Logistics: Efficient return and recovery of goods across supply chains.

Custom Clearance: Hassle-free import/export documentation and clearance.

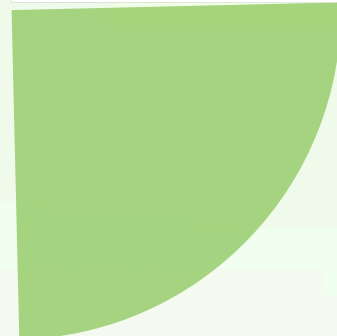
ODC (Over Dimensional Cargo): Specialized handling for oversized and heavy shipments.

Port Logistics: End-to-end logistics support at major Indian ports.

Container on Rent: Flexible rental options for shipping and storage containers.

Forklifts/ Cranes on Rent: On-demand equipment rental for loading, unloading, and lifting.

E-commerce: Fulfillment and delivery solutions tailored for online retail.



TECHNOLOGICAL ADVANCEMENT

At AVG Logistics, we leverage cutting-edge technology to deliver smarter, more efficient logistics solutions across India. Our tech-driven approach optimizes operations, enhances service delivery, and ensures secure, sustainable logistics



Real-Time GPS Tracking



Telematics & Fleet Management



IoT-Enabled Cold Chain Logistics



AI & Machine Learning for Route Optimization



Automated Warehousing & Inventory



Management

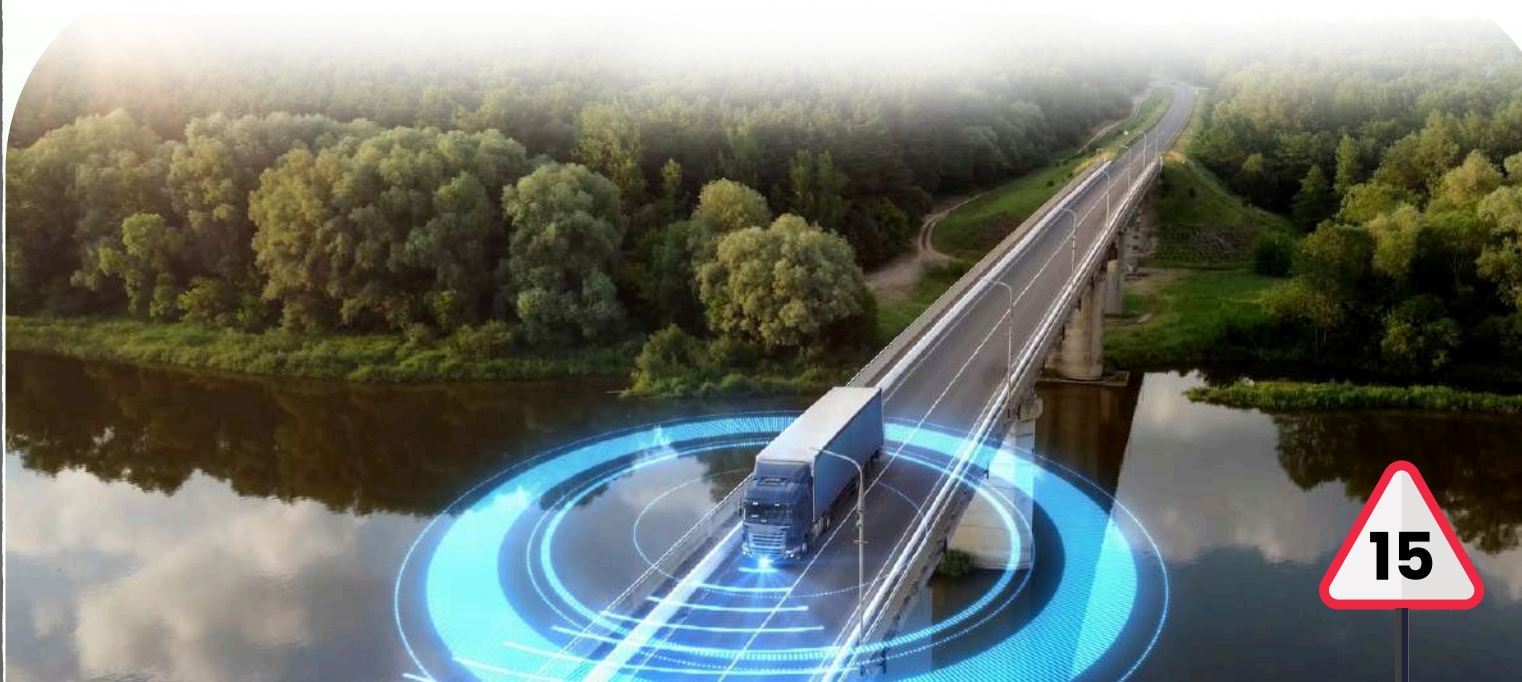
AI-Powered Customer Support



Smart Inventory for E-Commerce



Sustainability-Driven Innovation



SECURITY & SURVEILLANCE

We prioritize the safety and security of your goods throughout the entire logistics journey. Our advanced security and surveillance systems ensure that your shipments are protected from start to finish, delivering peace of mind at every step.



24/7 Centralized Monitoring



Real-Time CCTV Surveillance



GPS Tracking & Geo-Fencing



Secure Warehousing



Personnel Training & Security Protocols



Multi-Layered Security Systems



AWARDS & CERTIFICATE

AVG Logistics has been honoured with prestigious awards and certifications, recognizing our excellence in logistics, operational efficiency, and commitment to sustainable practices.

Government Recognized Awards



Environment
Health Safety
Awards



Environment
Health Safety
Awards



DGTA



NSE Emerg



Assocham
Excellence
Award 2016



NSE Limited &
BSE Limited



BSE Limited



NSE Limited



NSE Limited



NSE Limited

External Agencies Awards



India's
Greatest
Leaders 2017-18



Cold Chain
Industry Awards
by FSC



Cold Chain
Industry Awards
by FSC



Inflection
Awards



India's Greatest
Brand 2017-18



Concor EXIM
Star Award -
2016



Cold Chain
Industry Award
by FSC



Cold Chain
Industry Award
by FSC



Global Logistics
Excellence
Awards



Memento of
Appreciation

OUR PARTNERS

We collaborate with industry leaders to deliver seamless, efficient, and sustainable logistics solutions. Together, we drive innovation, excellence, and growth in the logistics sector.

FMCG Sector



Automotive



Pharma



Chemical



Telecom



Power-electricals



Others



COMMUNITY-CSR

At AVG Logistics, we believe in making a meaningful impact. Our Corporate Social Responsibility (CSR) initiatives focus on education, healthcare, sustainability, and community welfare.

Our Key Initiatives

Education Support

Scholarships and infrastructure development for accessible, quality education.



Healthcare Access

Free health camps, hygiene kit distributions, and COVID-19 relief efforts.



Skill Development

Training programs in logistics and warehousing to create local employment.



Environmental Awareness

Tree plantations and eco-friendly transport solutions, including LNG and electric vehicles.



MANAGEMENT TEAM

The management team at AVG Logistics combines deep industry expertise with a passion for innovation and sustainability, driving operational excellence and building strong partnerships to deliver reliable, efficient logistics solutions nationwide.





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